### **MD ANALYSIS**

#### **CA 5 - J October Analysis**

### GAT Constitutional Area 5 - Japan Leader: Open

#### July 2021 to October 2021 (4 months) Results

CA 5 - J	2019-2020	2020-2021	2021-2022
New Clubs	2	2	1
<b>Charter Members</b>	49	60	54
<b>New Members</b>	3651	2634	2253
Drops	2347	2199	1702
Net Growth	1587	624	747

#### October (Only Results)

CA 5 - J	Oct-19	Oct-20	Oct-21
New Clubs	0	2	1
<b>Charter Members</b>	5	46	24
New Members	597	472	469
Drops	539	401	352
Net Growth	72	139	155

CA 5 - J	2019-2020 2nd Qtr	2020-2021 2nd Qtr
New Clubs	0	3
<b>Charter Members</b>	10	78
New Members	1516	1214
Drops	2332	2107
Net Growth	-763	-727

MD	GMT Area	CA 5 - J	2019-2020	2020-2021	2021-2022
330		New Clubs	1	0	0
	•	<b>Charter Members</b>	27	3	6
	Japan	<b>New Members</b>	560	252	234
		Drops	254	352	175
		Net Growth	401	-79	94
331		New Clubs	0	0	0
		<b>Charter Members</b>	0	1	1
	Japan	New Members	244	180	114
		Drops	137	137	102
		Net Growth	112	53	17
Total		New Clubs	1	0	0
		<b>Charter Members</b>	27	4	7
		New Members	804	432	348
		Drops	391	489	277
		Net Growth	513	-26	111

MD	GMT Area	CA 5 - J	Oct-19	Oct-20	Oct-21
330		New Clubs	0	0	0
		<b>Charter Members</b>	4	0	0
	Japan	New Members	135	46	69
		Drops	62	43	36
		Net Growth	78	5	36
331		New Clubs	0	0	0
		Charter Members	0	1	0
	Japan	New Members	29	36	31
		Drops	14	37	35
		Net Growth	15	0	-3
Total		New Clubs	0	0	0
		<b>Charter Members</b>	4	1	0
		New Members	164	82	100
		Drops	76	80	71
		Net Growth	93	5	33

MD	GMT Area	CA 5 - J	2019-2020 2nd Qtr	2020-2021 2nd Qtr
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 6 224 296 -61	0 1 132 270 -132
331	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 85 144 -58	0 2 67 143 -74
Total		New Clubs Charter Members New Members Drops Net Growth	0 6 309 440 -119	0 3 199 413 -206

MD	GMT Area	CA 5 - J	2019-2020	2020-2021	2021-2022
332		New Clubs	0	0	1
		<b>Charter Members</b>	0	3	26
	Japan	<b>New Members</b>	327	258	207
		Drops	229	199	145
		Net Growth	121	74	104
333		New Clubs	0	1	0
		<b>Charter Members</b>	0	25	2
	Japan	<b>New Members</b>	391	357	270
		Drops	407	291	203
		Net Growth	14	105	76
Total		New Clubs	0	1	1
		<b>Charter Members</b>	0	28	28
		<b>New Members</b>	718	615	477
		Drops	636	490	348
		Net Growth	135	179	180

MD	GMT Area	CA 5 - J	Oct-19	Oct-20	Oct-21
332		New Clubs	0	0	1
		<b>Charter Members</b>	0	0	23
	Japan	New Members	23	52	24
		Drops	56	31	29
		Net Growth	-31	22	19
333		New Clubs	0	1	0
		<b>Charter Members</b>	0	25	0
	Japan	New Members	56	69	45
		Drops	144	64	46
		Net Growth	-88	36	0
Total		New Clubs	0	1	1
		<b>Charter Members</b>	0	25	23
		New Members	79	121	69
		Drops	200	95	75
		Net Growth	-119	58	19

MD	GMT Area	CA 5 - J	2019-2020 2nd Qtr	2020-2021 2nd Qtr
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 92 177 -79	0 0 95 171 -71
333	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 165 359 -190	2 48 165 286 -58
Total		New Clubs Charter Members New Members Drops Net Growth	0 0 257 536 -269	2 48 260 457 -129

MD	GMT Area	CA 5 - J	2019-2020	2020-2021	2021-2022
335		New Clubs	1	0	0
	_	<b>Charter Members</b>	22	3	10
	Japan	New Members	540	430	334
		Drops	241	255	175
		Net Growth	356	198	189
334		New Clubs	0	0	0
		<b>Charter Members</b>	0	0	4
	Japan	New Members	611	418	394
		Drops	382	316	328
		Net Growth	249	116	94
Total		New Clubs	1	0	0
		<b>Charter Members</b>	22	3	14
		New Members	1151	848	728
		Drops	623	571	503
		Net Growth	605	314	283

MD	GMT Area	CA 5 - J	Oct-19	Oct-20	Oct-21
335		New Clubs	0	0	0
		Charter Members	1	0	1
	Japan	New Members	109	65	72
		Drops	47	35	33
		Net Growth	64	37	43
334		New Clubs	0	0	0
		Charter Members	0	0	0
	Japan	New Members	82	77	67
		Drops	51	63	62
		Net Growth	32	14	7
Total		New Clubs	0	0	0
		Charter Members	1	0	1
		New Members	191	142	139
		Drops	98	98	95
		Net Growth	96	51	50

MD	GMT Area	CA 5 - J	2019-2020 2nd Qtr	2020-2021 2nd Qtr
335	Japan	New Clubs Charter Members New Members Drops	0 4 329 306	0 1 155 405
		Net Growth	30	-214
334	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 241 396 -148	0 1 172 357 -183
Total		New Clubs Charter Members New Members Drops Net Growth	0 4 570 702 -118	0 2 327 762 -397

MD	GMT Area	CA 5 - J	2019-2020	2020-2021	2021-2022
336		New Clubs	0	0	0
		<b>Charter Members</b>	0	0	0
	Japan	New Members	508	386	357
		Drops	343	336	349
		Net Growth	201	70	27
337		New Clubs	0	1	0
		<b>Charter Members</b>	0	25	5
	Japan	New Members	470	353	343
		Drops	354	313	225
		Net Growth	133	87	146
Total		New Clubs	0	1	0
		<b>Charter Members</b>	0	25	5
		New Members	978	739	700
		Drops	697	649	574
		Net Growth	334	157	173

MD	GMT Area	CA 5 - J	Oct-19	Oct-20	Oct-21
336		New Clubs	0	0	0
		<b>Charter Members</b>	0	0	0
	Japan	New Members	84	68	76
		Drops	71	66	65
		Net Growth	16	4	12
337		New Clubs	0	1	0
		<b>Charter Members</b>	0	20	0
	Japan	New Members	79	59	85
		Drops	94	62	46
		Net Growth	-14	21	41
Total		New Clubs	0	1	0
		<b>Charter Members</b>	0	20	0
		New Members	163	127	161
		Drops	165	128	111
		Net Growth	2	25	53

MD	GMT Area	CA 5 - J	2019-2020 2nd Qtr	2020-2021 2nd Qtr
336	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 196 297 -94	0 0 202 209 8
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 184 357 -163	1 25 226 266 -3
Total		New Clubs Charter Members New Members Drops Net Growth	0 0 380 654 -257	1 25 428 475 5